

BOBBY BENJAMIN

PROFESSIONAL PROFILE



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CAREER SUMMARY

Bobby Benjamin is an Associate Broker of Goodman Real Estate Services Group. Bobby has worked in the retail industry for over 21 years in mall and strip center leasing, tenant representation, and specializing in big-box disposition. In the 1990s, he began leasing strip centers and a regional mall at which Bobby completed 70 deals, including the expansion of a Kohl's unit and bringing in a new Sears anchor, while subleasing over 640,000 square feet of vacancies for Kmart Corporation. The second half of the decade, Bobby was the broker for Samuels & Associates' Midwest office where he handled multiple properties for lease, which were eventually sold, and tenant representation, including six BJ's Wholesale Clubs in Ohio. Before joining Goodman Group, Bobby held a brief and very successful sole proprietorship, choosing to join the Goodman Real Estate Services Group at Randy Goodman's invitation in order to share opportunities and strengths going forward. Having leased or sold over 2.2 million square feet of big boxes, Bobby has been instrumental in bringing together landlords, tenants, buyers, sellers, and sublessors in often difficult situations. This was reflected in the leasing of the largest recycled retail box in Ohio in 2010, a 126,000-square-foot vacant Walmart in Cincinnati to Home Emporium, and the leasing of a vacant Home Depot EXPO Design Center in Cleveland that became an Urban Active Fitness Center and Ohio's first Nordstrom Rack. Including smaller footprint deals, Bobby has over 250 transactions to his credit. These include 13 deals for Portrait Innovations, for whom he has multi-state assignments, 6 deals for Gabriel Brothers, and 22 leases for the landlord of Legacy Village, Cleveland's first and foremost lifestyle center, for which Bobby devised the merchandising program.

SIGNIFICANT DEALS

Tenant/Purchaser	Size	Represented
Home Emporium	125,469 SF	Sublessor
Flower Factory	80,000 SF	Tenant
Marc's	57,850 SF	Tenant
Gabriel Brothers	55,103 SF	Tenant
Gabriel Brothers	55,130 SF	Tenant
Gabriel Brothers	51,703 SF	Tenant
Gabriel Brothers	51,000 SF	Tenant
Gold's Gym/Urban Active	48,650 SF	Sublessor
Gabriel Brothers	47,668 SF	Tenant
Gabriel Brothers	47,658 SF	Tenant
Nordstrom RACK	40,144 SF	Sublessor
Aldi	16,910 SF	Tenant
Bar Louie	6,370 SF	Landlord
Flour Restaurant	6,358 SF	Landlord
Lyons Crossing Shopping Center	18.60 AC	Purchaser

REFERENCES

Portrait Innovations
 Alan Kleinmaier
 Email: akleinmaier@portraitinnovations.com

Walmart Realty
 Matt Rateliff
 Email: Matt.Rateliff@wal-mart.com

The Home Depot
 Keith Valentine
 Email: kvalentine@cpddispo.com

Gabriel Brothers
 Jim Barger
 Email: jim.barger@gabes.net

REPRESENTATION



Bobby Benjamin

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SPECIALTIES

- Restaurant and Tenant representation
- Retail site selection
- Retail leasing and sales
- Big box disposition