

KYLE HARTUNG

PROFESSIONAL PROFILE



GOODMAN REAL ESTATE SERVICES GROUP LLC
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CAREER SUMMARY

Kyle Hartung is an Associate and the Director of Investment Sales with Goodman Real Estate Services Group LLC. Kyle graduated from the University of Nebraska with a B.S.B.A. in Finance and International Business and a B.A. in Spanish while maintaining a grade point average of 4.0. He has extensive experience in all aspects of owner/seller and tenant/buyer representation, and between 2005 and 2009, Kyle was directly responsible for leasing and marketing over 4 million square feet of shopping center space in Ohio. Kyle also exclusively represents many national retail tenants in their search to acquire or lease properties, including Dave & Buster's, Planet Fitness, Omaha Steaks, Sport Clips, and other regional tenants. During his eight years with Goodman Real Estate Services Group, he has represented clients in a broad assortment of transactions including sales and acquisitions of buildings and land, leases of several types of property, and lease extensions and renegotiations. Goodman Real Estate Services Group appointed Kyle the Director of Investment Sales because he has proven very effective to his clients in uncovering the various complicated fundamentals of the assets he analyzes. His viewpoint is created by combing essential financial, economic, and real estate business data with the current market conditions and trends, along with the perspective of the occupier. Today, along with listing national and regionally-tenanted investment properties for sale and representing buyers in search of investment properties, Kyle also provides a variety of client services, which include representing tenants seeking locations, marketing properties for lease, and land for sale. This diversity brings an uncommon and valuable point of view to his business not often offered by most real estate service professionals.

SIGNIFICANT DEALS

<u>Tenant/Purchaser</u>	<u>Size</u>	<u>Represented</u>
Lifestyle Furniture	62,563 SF	Tenant
Ollie's Bargain Outlet	35,261 SF	Landlord
AJ Wright	25,778 SF	Landlord
Conway	23,409 SF	Landlord
Planet Fitness	15,330 SF	Tenant
Willo Plaza - Investment Sale	12,000 SF	Seller

REFERENCES

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| <p>First Interstate Properties
 Mitchell Schneider
 Email: mcs@first-interstate.com</p> <p>Pine Tree Commercial Realty
 Tim Roe
 Email: troe@pinetreecommercial.com</p> <p>Great Lakes Resources
 Jay Romer
 Email: jay@greatlakesresources.com</p> <p>CenterMark Development
 Mark Jablonski
 Email: mark@centermarkdev.com</p> | <p>Omaha Steaks
 Toma Ovici
 Email: tomao@omahasteaks.com</p> <p>Dave & Busters, Inc.
 Jeff Wood
 Email: jeff_wood@daveandbusters.com</p> <p>Hospitality 1st Partners (Cambria Suites)
 Lonnie Burghardt
 Email: lonnieburghardt@gmail.com</p> <p>Gymboree Play & Music
 Chad Emmerich
 Email: emmeric@aol.com</p> |
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REPRESENTATION



Kyle Hartung
 Senior Associate &
 Director of Investment Sales
kyle@goodmanrealestate.com



SPECIALTIES

- Landlord representation
- Investment Sales
- Retail site selection and analysis
- Retail leasing and sales
- Site acquisition for shopping centers and freestanding retail buildings