

# RANDY GOODMAN

## PROFESSIONAL PROFILE



### GOODMAN REAL ESTATE SERVICES GROUP LLC

Tel 216.381.8200 Fax 216.381.8211  
25333 CEDAR ROAD SUITE 305  
CLEVELAND, OHIO 44122

[www.goodmanrealestate.com](http://www.goodmanrealestate.com)

### Randy Goodman

Principal

[randy@goodmanrealestate.com](mailto:randy@goodmanrealestate.com)



### SPECIALTIES

- Retail leasing, pre-leasing and sales
- Land assemblage and sales
- Site selection and market analysis
- Site acquisition for shopping centers and freestanding retail buildings

### CAREER SUMMARY

**Randy Goodman** graduated from The University of Colorado in 1986 with a B.A. in Economics and, since 1987 has specialized in retail real estate. Randy has been the Principal Managing Member of Goodman Real Estate Services Group LLC since its inception in 1998. He has leased ground-up new shopping center developments totaling over four million square feet in the power center and lifestyle center formats. Since 1993 he has marketed and pre-leased to completion power center projects totaling over 2.5 million square feet. He also was the managing broker for the leasing team that pre-leased to completion Cleveland's first and most prestigious lifestyle center, the 600,000-square-foot Legacy Village. Randy has completed in excess of 500 leases or sales and many with the major retailers in the industry including Target, Walmart, The Home Depot, Costco, Kmart, Best Buy, Marshalls, Old Navy, Michaels, Linens N Things, Dick's Sporting Goods, PetSmart, Petco, OfficeMax, Staples, Crate N Barrel, Expo Design Center, BJ's Wholesale Club, Regal Cinemas, Giant Eagle, and more. He has represented numerous retailers and restaurants, including completing 17 deals for The Home Depot. Today, along with managing the day-to-day operations of Goodman Real Estate Services Group, Randy specializes in representing retailers and restaurants in their site selection process, land assemblage and sales, pre-leasing, and marketing of new developments, and leasing existing properties.

### SIGNIFICANT DEALS

The Home Depot (17)	Walmart (2)	Best Buy
Sam's Club	Michaels (3)	Walgreens
BJ's Wholesale Club (2)	Kohl's	Linens-N-Things (4)
Costco	TJ Maxx	Marshalls (5)
Target (3)	Giant Eagle (3)	Old Navy (2)
PETCO	Dick's Sporting Goods (2)	Bruegger's Bagels (23)
Staples	TOPS (3)	Expo Design Center
Marc's	Crate & Barrel	Kmart
PetSmart (2)	Regal Cinema	OfficeMax (2)
CVS (3)	Ethan Allen	Cheesecake Factory

### REFERENCES

#### First Interstate Properties

Mitchell Schneider  
Email: [mcs@first-interstate.com](mailto:mcs@first-interstate.com)

#### TJX Companies

Mark Hernon  
Email: [mark\\_hernon@tjx.com](mailto:mark_hernon@tjx.com)

#### The Visconsi Companies

Mark Schroeder  
Email: [mschroed@visconsi.com](mailto:mschroed@visconsi.com)

#### OfficeMax

Mark Renner  
Email: [markrenner@officemax.com](mailto:markrenner@officemax.com)

#### The Richard E. Jacobs Group

Jim Eppele  
Email: [jeppele@rejacobsgroup.com](mailto:jeppele@rejacobsgroup.com)

#### DeVilleville Development

Patrick Sirpilla  
Email: [psirpilla@devilledev.com](mailto:psirpilla@devilledev.com)

### REPRESENTATION



**OfficeMax**

