

STEVE ALTEMARE

PROFESSIONAL PROFILE



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CAREER SUMMARY

Steve Altemare is a Senior Associate with Goodman Real Estate Services Group LLC and brings more than 25 years of experience in the retail industry, focusing on retail leasing and site selection since 1994. His current responsibilities include tenant representation, retail site selection and analysis, retail leasing and sales, as well as site acquisition for shopping centers and freestanding retail buildings. Prior to joining Goodman Real Estate Services Group LLC in 2000, Steve was a leasing agent with NAI Ronald Markowitz Real Estate for eight years. He has completed more than 300 deals for retailers including Kohl's, The Home Depot, The Fresh Market, Fashion Bug, Walmart, Rite Aid, OfficeMax, Golden Corral, Applebee's, and Starbucks. Steve's background includes implementing a multi-store opening strategy for IHOP Corporation of 13 restaurants in northeast Ohio and for Deal\$ Nothing Over a Dollar consisting of 19 locations. He has also completed 10 deals with The Men's Wearhouse and K&G Superstores for new locations as well as the repositioning of existing stores. Steve's active roster of clients includes Starbucks, CarMax Auto Superstores, The Men's Wearhouse, K&G Superstores, IHOP, The Fresh Market, BD's Mongolian Grill, Jo-Ann Fabric and Crafts, and Office Max. In addition to tenant representation, Steve is currently responsible for marketing and leasing over 3 million square foot of retail shopping center property. His experience in various retail asset types range from large power centers to neighborhood retail centers as well as ground-up developments from land acquisition through re-leasing and development. Steve has also managed surplus property portfolios for GE Capital Solutions, The Home Depot, and Rite Aid Corporation, including the sub-leasing of surplus properties, lease terminations, and property sales.

Steve Altemare
 Senior Associate
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SPECIALTIES

- Shopping Center leasing and sales
- Restaurant and Tenant representation
- Retail site selection and market planning
- Site acquisition for shopping centers and freestanding retail buildings
- Surplus property disposition
- Opinion of value

SIGNIFICANT DEALS

Tenant/Purchaser	Size	Represented
Bally's Total Fitness	30,000 SF	Buyer
K&G Superstore	22,410 SF	Tenant
Staples	20,293 SF	Landlord
The Fresh Market	20,000 SF	Tenant
K&G Superstore	19,750 SF	Tenant
Liberty Development	65.00 AC	Buyer
Wal-mart	21.00 AC	Seller
Zarembo Group	20.80 AC	Buyer
The Home Depot	12.49 AC	Seller
DeBartolo Development	11.00 AC	Seller
Kohl's	8.00 AC	Seller

REFERENCES

Starbucks
 Alana Eagley
aagley@starbucks.com

The Fresh Market
 Jon Stafford
 Email: jonstafford@thefreshmarket.com

The Men's Wearhouse
 Bruce Hampton
BCH1@tmw.com

Jo-Ann Stores, Inc.
 Kevin Beegle
 Email: kbeegle@jo-annstores.com

REPRESENTATION

