

ZACHARY M. SOGOLOFF

PROFESSIONAL PROFILE



GOODMAN REAL ESTATE SERVICES GROUP LLC
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Zachary M. Sogoloff
 Senior Associate
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- SPECIALTIES**
- Tenant Representation
 - Apparel
 - Retail
 - Restaurant
 - Rapid Growth
 - Landlord Representation
 - New Developments
 - Power Center
 - Grocery Anchored
 - Distressed
 - Investment Sales
 - Maintaining Relationships

CAREER SUMMARY

Zachary M. Sogoloff is a Senior Associate of Goodman Real Estate Services Group LLC and has been with the company since its inception in 1998. Zack specializes in representing retailers, restaurant chains, shopping center developers, investors, and property owners throughout Ohio. He graduated in 1997 from The Ohio State University with a B.A. in Financial Management. Zack has represented many of his tenant clients for more than 13 years, beginning with their entry into the market and surviving corporate acquisitions, corporate restructuring, consolidations, and several real estate representative changes. His vast market expertise, attention to detail, persistence, marketing materials, strategic planning, and relationships have all been integral to his success. As a landlord's agent, Zack has completed multiple transactions within the properties he has been responsible for marketing, which include new developments, large multi-anchored power centers, community centers, freestanding buildings, undeveloped land, redevelopments of underutilized property, and investment sales. Additionally, he has been very involved in the development of the company, its marketing techniques, and business development strategies. His involvement in mentoring and training company associates has greatly contributed to the ongoing success of Goodman Real Estate Services Group.

SIGNIFICANT DEALS

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|-------------------------|---------------------------|---------------------|-----------------------|
| Advanced Auto Parts | Regis Corporations (100+) | La-Z-Boy | Rockne's |
| Aspen Dental | Dollar Tree (5) | Levin | Ruby Tuesday (2) |
| B SPOT | DOTS (9) | Luxottica (7) | Salvation Army |
| Best Buy | Factory Card | Marshalls | Spirit Halloween (16) |
| Big Lots | Famous Footwear (15) | Michaels | Starbucks (5) |
| BJ's Wholesale Club (2) | Five Below | Old Navy | Taco Bell (2) |
| Buffalo Wild Wings (3) | Get-Go (Giant Eagle) | Panera Bread (3) | The Avenue (9) |
| Caribou Coffee (15) | Golfsmith | Penn Station (4) | The Tile Shop |
| Cold Stone Creamery (2) | GNC (5) | Radio Shack (2) | Tumbleweed |
| Collective Brands (12) | Helzberg | Revol Wireless (10) | |

REFERENCES

- | | | |
|--|---|---|
| Visconsi Development
Marc Schroeder
E: mschroed@visconsi.com | Famous Footwear
Jim Pye
E: jpye@famousfootwear.com | Luxottica Retail
Kathy Jernigan
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